



ACG maintains relationships with a select number of top tier investment banks for the origination and placement of multifamily conduit loans. The strength of ACG's relationship assures owners access to competitive CMBS pricing and terms.

Loan Amount	\$2,000,000 minimum in general
Maximum Loan to Value	75% to 80%
Loan Term	5,7 or 10 years
Amortization	Up to 30 years
Interest Rate	Fixed and adjustable rate options on an Actual/360 basis
Eligible Property Types	<ul> <li>Multifamily, minimum 5 units</li> <li>Retail</li> <li>Office</li> <li>Industrial</li> <li>Self Storage</li> <li>Hotel/Hospitality</li> </ul>
Eligible Borrower	Single Asset Entity
Occupancy Requirements	90% physical occupancy for 60 days at application. 90 days at commitment
Minimum Debt Service Coverage Ratio (DSCR)	1.20 to 1.25
Tax and Insurance Escrows	Monthly deposits required
Replacement Reserves	Monthly deposits required
Recourse	Non-recourse with standard exceptions for fraud and environmental issues
Required Reports	Narrative MAI appraisal, Property Condition Assessment and Phase I
Prepayment	No prepayment through year 4. Defeasance thereafter
Assumable	Subject to approval and fee
Subordinate Financing	Mezzanine allowed subject to approval
Rate Lock	1 day prior to closing. Early rate lock option available
Application Deposit	\$ 30,000. Covers all estimated transaction costs (including Processing Fee)
Processing Fee	\$3,000 - \$5,000 non-refundable
Origination Fee	Minimum 1.5%. Par pricing available
Closing Deposit	1% of loan amount due at commitment, refunded at closing less costs.